

## EUROPEAN NEWS.....

### Cooperation agreement signed

SKF has signed an agreement with Palumbo Shipyards, a major refit and repair site in the Mediterranean, to provide high tech services and related products. The services include activities such as mounting, chocking and on-site machining services, alignment services and vibration measurements, as well as geometric and strain gauge alignment measurements. Furthermore, SKF and Palumbo Shipyards will collaborate to provide support and create value for the end customers.

"We are very pleased to start this collaboration with Palumbo Shipyards, with the signing of this contract," says Rania Patsiopoulos, Managing Director, SKF Hellas. "SKF recognises the importance of being a partner to its customers within its territory. This agreement will also serve SKF's commitment to ensure local presence in all territories where the SKF Group wants to be present with its products and services."

### Selektepe-powered ships set to double



The largest single volume order received for the barnacle-repelling antifouling ingredient Selektepe, coupled with strong commercial developments in late

2018, will see the number of ships using Selektepe-containing antifouling coatings more than double in 2019.

Placed by one of the industry's leading marine coating manufacturers Chugoku Marine Paints (CMP) in December 2018, this follow up order fulfils CMP's previous minimum commitments contained in supply agreements signed in early 2018. The order will be delivered during 2019 for use in CMP's range of existing coating products containing Selektepe, that target both new building and drydocking demands.



"Positive indications of the superior antifouling performance of Selektepe on a wide range of ship types, is driving the demand for our technology in the market," says Philip Chaabane, I-Tech CFO. "Performance results continue to demonstrate that Selektepe-powered coatings can save fuel, cut emissions and reduce the risk of transferring invasive aquatic species; for all these reasons, confidence is increasing in our technology as a very attractive investment."

### New BWT reference

Royal Caribbean International, one of the world's leading cruise ship operators, has chosen Optimarin to provide its USCG compliant Optimarin Ballast System (OBS) for three flagship vessels. The Norwegian based ballast water treatment (BWT) specialist has now retrofitted its market proven technology on *Independence of the Seas*, *Mariner of the Seas* and more recently *Grandeur of the Seas*.

"An agreement of this nature with a world renowned operator is very special," comments Optimarin CEO Tore Andersen. "Royal Caribbean leads the cruise market

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in terms of passenger experience, vessels, service standards, and environmental performance, and these three ships are some of the 'stars' of their growing global fleet.

"The fact Optimarin has been selected provides not only an endorsement of our simple, reliable and market proven UV-based technology, but also demonstrates that world leaders turn to us when it comes to ensuring total global compliance. We have always been a regulatory frontrunner, since our very foundation in 1994, and were the first manufacturer to achieve full USCG approval in December 2016.

"That means we don't simply provide systems, we provide peace of mind. For a 'heavyweight' cruise champion like Royal Caribbean that is priceless - allowing optimal fleet flexibility, no matter where their business takes them."

Optimarin's systems are modular in construction, allowing them to be retrofitted in almost any vessel, regardless of space restrictions - a crucial factor for these feature packed ships. ✦

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